



مجموعة الشعيبي
SHOAIBI GROUP



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Shoaibi Group unveils new Oil and Gas Park Facility in Dammam

Shoaibi Group and **Enermech** sign joint venture to offer mechanical engineering services solutions in Saudi Arabia.

Shoaibi Group and **Galperti Middle East FZE** to set up "Flanges Manufacturing Saudi Arabia"

Contents

Corporate News | 2
New Partners | 3
Partner News | 4
SG People | 5



Shoaibi Group unveils new Oil and Gas Park Facility in Dammam

2nd Industrial City.

Dammam, Saudi Arabia, July 1st, 2012

After acquiring a 50,000m² of land in the 2nd Industrial City Dammam the new "Shoaibi Group Oil and Gas Park" facility covering 25,000m² has been unveiled.

The Oil and Gas Park will cater to a majority of Shoaibi Group joint venture companies to reside in the park. The park is designed to be a flexible as possible but will still meet all the modern H&S requirements set out OSHA 18001. The Park will service to Shoaibi Group Joint Venture Partners where possible enabling them to utilize common facilities rather than having individual expenditure for the same.

The park is equipped with a two story 600 m² office building and two groups of 6 steel frame workshops all linked together. These workshops will also have engineer's offices and includes a single clear span warehouse for additional dry storage or operational maintenance. The park is also equipped with a state of the art pressure test facility, wash bay and laydown area of approx 8,000m²



The following Joint Ventures have already occupied the offices and workshops:

- Ingrain Saudi Arabia Limited
- Continuous Nitrogen Company Arabia
- DHS Oil International FZE
- Artificial Lift Company Limited
- Xtreme Coil Drilling Saudi Arabia Limited
- Rental Services & Solutions Saudi Arabia
- EnerMech Arabia Limited
- International Tubular Services Arabia Limited
- Tercel Oilfield Products
- Enventure

Paul Cockerill, Director of Oil and Gas Services for Shoaibi Group commented: **"This new facility will now enable us to accommodate these facilities to our partners requirements. The Park combines industrial expertise, support services, and modern facilities. We can now facilitate the joint venture process more efficiently. This reaffirms Shoaibi Group's position as one of the Saudi Arabia's leading oilfield providers."**





Shoaibi Group and EnerMech sign joint venture to offer mechanical engineering services solutions in Saudi Arabia.

August 12th, 2012 - Al Khobar, Saudi Arabia

International mechanical engineering group, EnerMech, has signed a joint venture agreement with Saudi based Shoaibi Group to form EnerMech Saudi Arabia Limited (EnerMech S.A. Ltd). Based in Al Khobar, Saudi Arabia, EnerMech S.A. Ltd will provide crane, hydraulics, valves, process, pipelines and umbilicals (PPU), lifting and inspection services, equipment rental and specialist training to the Saudi Arabian energy sector.

EnerMech is headquartered in the UK and has a presence in 20 countries, covering all the major international oil and gas producing hubs.

Shoaibi Group will facilitate EnerMech S.A. Ltd's operations and provide essential marketing and technical support services under the agreement. This new joint venture will further enhance Shoaibi Group's vast energy services portfolio which caters to most segments of the oil, gas and petrochemical industries in Saudi Arabia.

Chairman of EnerMech S.A. Ltd, Mr Faisal Al Shoabi, said: *"We are extremely pleased to enter into this venture with EnerMech. Shoaibi Group's growth is dependent on such partnerships and we are delighted to collaborate with EnerMech and jointly develop the business in Saudi Arabia. By leveraging our combined strengths and creating a common platform to pool our expertise, the venture is bound to be successful."*

EnerMech managing director, Doug Duguid, said: *"Building a strong presence in Saudi Arabia has always been our ambition and this partnership with Shoaibi Group is an excellent platform which allows us to do this. We have existing bases in Dubai, Abu Dhabi and Qatar and this joint venture is a natural progression in growing our business in the Middle East."*

EnerMech has previously completed a valves management project and provided training services in Saudi Arabia. Norman Kirk, who was previously with Baker Hughes in Saudi Arabia, has been appointed general manager for the new entity and has wide experience of the oilfield completions market in the Kingdom. EnerMech has invested in a range of hydraulics and pumping equipment to be based in-country and will make further investment to expand the equipment fleet.

About Enermech

EnerMech Ltd was formed in April 2008 and offers a safer, more customer-focused, responsive service with lower costs in the mechanical services sector within the energy industry, while delivering a much greater level of engineering and technical support than competitors can offer.

The company specialises in the supply, maintenance and engineering of cranes, lifting, valves and hydraulic equipment, equipment rental and the provision of training and specialist personnel to the energy industry.

In April 2009 **EnerMech** extended its presence in the Middle East with the acquisition of UAE free zone companies Pavitt Energy Limited and Scotia Oilfield Trading FZE which has since been integrated in to the **EnerMech** group. Investment totaling £5.1 million (\$7.5M) has been made in equipment stock rental, improvements at our bases in Ras al-Khaimah and Doha, and plans have been drawn up to build a new £3 million facility in Jebel Ali, Dubai which will be ready in 2012.

EnerMech employs 1200 staff at its Aberdeen headquarters and bases in Great Yarmouth, Stavanger, Dubai, Qatar, Ras al-Khaimah, Singapore, Indonesia, China, Ghana, South Africa and Perth, Australia.

For more information please visit www.enermech.com



Mr. Faisal Al Shoabi and Mr. Doug Duguid at the JV signing ceremony, in Shoaibi Group Oil and Gas Park, 2nd Industrial City, Dammam, Saudi Arabia.

Shoaibi and Galperti Middle East FZE to set up "Flanges Manufacturing Saudi Arabia"

The joint venture facility intends to manufacture stock and sell finished flanges and other products in Saudi Arabia.

July 2012, Al Khobar Saudi Arabia

Following the 50% partnership Shoaibi Group established with the Galperti Group in 2011 to form "Galperti Saudi Arabia Limited", Shoaibi Group and the Galperti Group have now inked a joint venture to build a facility that will manufacture and supply various piping material such as finished flanges and other products catering to the energy industry in Saudi Arabia.

The JV was signed with an objective to have a local manufacturing facility that will be located in Dammam Second Industrial city and is planned to be operative by Q1 2013.

Galperti has been operating in the Saudi market for more than 45 years and is a worldwide leader in the manufacturing of all types of flanges. Galperti's main office is Italy and it has production facilities and warehouses in 20 strategic locations around the world, thus combining the market leading quality of its products with the added advantage of



Shoaibi Group Director, Mr. Khalid Al Shoaibi with Mr. Roberto Galperti at the signing ceremony

competitiveness on delivery, which enables it to cater to the increasing demands and needs of local projects in the Oil & Gas, Water and Power sectors

For more information visit www.galperti.com

Shoaibi Group and Gulf Marine Services awarded major offshore 3 year contract to support rigless well intervention

Dhahran, Saudi Arabia July 21st 2012

Gulf Marine Services Saudi Arabia Ltd. (GMSSA), a joint venture between the Shoaibi Group of KSA and Gulf Marine Services of UAE, formed in 2009 has recently been awarded a 3 year contract to support rigless well intervention for a major offshore project in Saudi Arabia. GMSSA will provide a modern self-propelled jack up service barge from a fleet of 7 sister units, all capable of supporting well intervention, construction and maintenance activities offshore. The barge can operate in water depths up to 45 meters and can accommodate 150 personnel offshore.

Commenting on the new contract, Khalid Al Shoaibi, Chairman of GMSSA said "GMSSA has been working on a number of short term projects in Saudi Arabia in recent years; this new contract establishes a strong base for further growth and expansion in the offshore industry by GMSSA in the Kingdom."

Duncan Anderson, CEO of GMS, also commented, "This contract marks a significant milestone in the GMSSA joint venture, as well as a major indicator of Shoaibi Group's ability to recognize market requirements in Saudi Arabia's oil and gas industry. We hope to continue to work closely and expand our foothold in the Gulf."



GMSSA barge – "Kawasa"

Gulf Marine Services is currently the largest Elevating Support Vessel operator in the Middle East, supplying an unrivalled modern fleet of self-propelled barges to the oil and gas market. GMSSA is set to provide floating or self-elevating offshore platforms, which will be used by oil companies for offshore well maintenance, construction and accommodation. Specifically, it will cover the following services: well intervention and work over operations; well completion and well testing operations; offshore craning and heavy lifting services; diving operations; topside construction and maintenance activities; and temporary offshore accommodation, including hotel services.

For more information please visit www.gmsuae.com

Bahrain

Zahraa Al Noami Graduates University



Administration Assistant

June 2012 – Bahrain

Zahraa Al Noami obtains her B.A. in Business System Administration from Arab Open University Bahrain, with a G.P.A 3.5. Shoaibi Group would like to congratulate her on her educational achievements.

Farewells

Shoaibi Group bids farewell to Michelle Manera

July 31st, Bahrain

Shoaibi Group hosted an iftar to bid Group Legal Counsel, Michelle Manera's farewell. Michelle joined the Group's Legal Department in 2009, and will continue her Masters degree in the United Kingdom.





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Your feedback is valuable to us!

Thank you to all markets, and partners for your input and valuable news that was contributed to this issue of our newsletter. We look forward to your comments suggestions and articles for the next issue.

Tell us what you think of this issue of the Newsletter.

All ideas, criticism and of course praise are welcomed.

Editorial Team:

Mae Chami

Suite 4103, Al Moayyed Tower - Seef District, Manama - Kingdom of Bahrain
Phone: +973 17566499 - E-mail: mae.chami@shoaibigroup.com